# **Territory Inbound Worker Strategy 2019-2028**

This Strategy adopts a collaborative approach to attract and support newcomers, migrants and international students, to strengthen the economic and social vibrancy of the Territory.



This Strategy links the attraction, advocacy and support elements of existing strategies to maximise efforts, cooperation and innovation. Connecting strategies to ensure a coordinated and forward-looking approach is the key to success.

This Strategy also aligns with:

- + Northern Territory Economic Development Framework
- + International Engagement, Trade and Investment Strategic Plan 2018-2021
- + Department of Trade, Business and Innovation Strategic Directions 2017-2021
- + National Settlement Framework

This Strategy focuses on the attraction and retention of people from elsewhere in Australia, overseas migrants and humanitarian entrants, by promoting the Territory in key markets, and enhancing programs to support newcomers. It encourages welcoming communities and diversity, and strengthens settlement and retention services.

This Strategy also focuses on the attraction and support of international students, who are an important potential workforce source. Growing student numbers will give Territory businesses access to a diverse workforce.

Attraction	Raise the profile of the Territory as a desirable place to live, work and study by diversifying marketing channels to meet target audience	Showcase the Territory as a study destination	Focus international attraction strategies on countries with pre-existing established communities in the Territory	Introduce a contemporary digital marketing program to reach target audience	Develop tactical Market Entry Guides to enhance interaction with targeted countries	Continue the delivery of financial incentives to targeted interstate migrants	Expand the study tour market
Advocacy	Advocate for changes to skilled migration programs and visa schemes, to reflect Territory workforce needs	Embrace innovation in developing policies and programs focused on improving attraction and retention of migrants	Work in partnership with the Australian Government for a sustainable humanitarian intake for the Territory	Encourage business uptake of the Seasonal Worker Program and the Pacific Labour Scheme	Connect international students to potential employers to facilitate mutually beneficial employment outcomes	Value and encourage the entrepreneurship skills in our multicultural community to contribute to the economy and create jobs	Affirm a commitment to multiculturalism, by promoting diversity, fair access, participation and mutual respect
Support	Establish a pilot Skills Recognition Centre to enable newcomers and migrants to utilise their skills and qualifications	Expand opportunities for English language testing to support individuals to live and work in the Territory	Develop Welcome Packages for newcomers to facilitate settlement and integration into the Territory community	Recognise and support multicultural events and festivals to strengthen mutual respect and social cohesion	Enrich the Territory international student experience by creating a safe and welcoming living, studying and working environment	Continue to fund programs and services to support the Territory's diverse multicultural communities	Support businesses to capitalise on the Designated Area Migration Agreement to attract skilled migrants to shortage occupations

### KEY STAKEHOLDERS

- · Interstate migrants
- International migrants
- · International students
- · Territory businesses
- Multicultural community groups and organisations
- Peak industry associations
- · NT Government Agencies
- · Australian Government
- · Non-government organisations
- Registered Training Organisations
- NT International education and training providers

# ECONOMIC BENEFITS

- Expands labour and skill availability
- Grows the economy as more goods and services are required
- Expands the local consumption market through increased spending (multiplier effect)
- Generates jobs
- · Encourages investment
- Increases the tax and revenue base
- Increases tourism (visiting friends and relatives)
- Brings diversity, new skills, knowledge, ideas and innovation
- · Encourages chain migration
- · Creates global connections

### SOCIAL BENEFITS

- Keeps services viable (such as schools and health services)
- Enhances city and neighbourhood development
- Increases capacity for volunteers
- Fosters social enterprise and initiative
- Stimulates variety of entertainment activity
- · Encourages more amenities
- Supports a culturally diverse, vibrant population
- Builds community resilience
- Raises cultural capital and builds cultural competence











# **Territory Inbound Worker Strategy**

### **2020 ACTIONS AND EVENTS CALENDAR**

Strategy events will be flexible and will accommodate change according to market conditions.

Many 2020 planned actions and events have been cancelled/postponed due to COVID-19.

#### SUPPORT

29-31 JANUARY 2020 Small Business Workshop for entrepreneurs

Darwin

**ATTRACTION** 

APRIL 2020

#### SUPPORT

SUPPORT

30 APRIL 2020

Ambassador

StudyNT Student

Ambassador Professional

Development Session

2 - How to be a great

5 FEBRUARY 2020 Multicultural Policy for the Northern Territory 2020-2025 public consultation session Alice Springs

#### SUPPORT

14 FEBRUARY 2020 Multicultural Policy for the Northern Territory 2020-2025 "Have your say" survey closes

International House (IH)

Study Abroad Conference

#### SUPPORT

26 FEBRUARY 2020 Minister for Workforce and Training's welcome reception for international students Parliament House, Darwin

## ATTRACTION

FEBRUARY 2020\* **Business and Investment Migration Attraction** Skilled and Semi-skilled **Migration Attraction** 

Nepal, Sri Lanka and Singapore

### **ATTRACTION**

MARCH 2020 **Business and Investment** Migration Attraction Skilled and Semi-skilled Migration Attraction

China, Hong Kong

**Darwin Waterfront** 

Harmony Soiree

SUPPORT

30 MAY 2020

#### **SUPPORT**

8 MARCH 2020 StudyNT Student Ambassador applications close

ATTRACTION

30-31 MAY 2020

Tokyo and Osaka

Study Australia Japan

- Education Exhibition

## **ATTRACTION**

22 MARCH - 4 APRIL 2020 Austrade LATAM Study **Australia Showcase** 2020

MAP LEGEND

International Students

National Markets

and International Students

Humanitarian Entrants\*

\*Intake is based on refugee assessment.

Latin America

### SUPPORT

2 APRIL 2020 StudyNT Student Ambassador Professional Development Session 1

- Welcome and commencement

ATTRACTION

MAY 2020\* **National Worker** Attraction

Perth

### SUPPORT

**Multicultural Policy for** the Northern Territory

12 JUNE 2020 2020-2025 released

### ATTRACTION

Dandenong

17-19 JUNE 2020

ATTRACTION

18-21 APRIL 2020

Adelaide, Melbourne,

**National Worker Attraction** 

**International Consultants Education Fair (ICEF)** Southeast Asia Vietnam

Study NT Mission to China

ATTRACTION/SUPPORT

JULY 2020 Council of International Students of Australia Conference

## SUPPORT

20 AUGUST 2020\* StudyNT Student **Ambassador Professional Development Session** 4 - Networking and public speaking

### **ATTRACTION**

**ATTRACTION** 

1 MAY 2020

Sydney

VIRTUAL

AUGUST 2020 National Worker Attraction, **International Consultants** Education Fair (ICEF) Australia and NZ Agents **Recruitment** Study NT and

Migration NT - Adelaide

## SUPPORT

9 MAY 2020 Big Day Out in Harmony Alice Springs

ATTRACTION/SUPPORT

AUGUST 2020 Commonwealth, States and Territories International **Education and Training Forum** 

### SUPPORT

SUPPORT

21 MAY 2020

- Social Media

StudyNT Student

Ambassador Professional

Development Session 3

17 SEPTEMBER 2020\*

StudyNT Student **Ambassador Professional Development Session 5** - Resume writing and interview techniques

24-26 SEPTEMBER 2020 **International Consultants** Education Fair (ICEF) Latin **America** 

## ATTRACTION

Brazil

## ATTRACTION

26-27 SEPTEMBER 2020 Australian Future **Unlimited Education** Exhibition (AFUEE)

### **ATTRACTION VIRTUAL**

OCTOBER 2020

**SYMPLED Symposium** on Leading Education Recruitment

Canberra

### ATTRACTION

Brisbane

12 OCTOBER 2020\* Study NT Agent briefing 13-16 OCTOBER 2020

> **Australian International Education Conference** Gold Coast

ATTRACTION

## ATTRACTION

14-16 OCTOBER 2020 **International Consultants** Education Fair (ICEF) Asia

## ATTRACTION

**NOVEMBER 2020 International Consultants** Education Fair (ICEF) Berlin Germany

IMPLEMENTATION Implementation will be monitored and evaluated to determine whether the Strategy has delivered aligned efforts in attraction, advocacy and support for AND EVALUATION newcomers, international students and existing migrants.

# business.nt.gov.au/inboundworker

\* Indicates tentative event, the calendar is subject to change